

Nathan Winch

Chairman & CEO at WinchPharma

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Summary

Founder and CEO at WinchPharma Group, a leading medical company; supplying the NHS and many healthcare institutions in both the public, private and third sectors.

Experience

Chairman & CEO at WinchPharma Group

January 2010 - Present (6 years 11 months)

As Chairman & CEO, I am involved in the definition and deployment of the board's management strategies. Having influence over day-to-day operations of the business at both executive and board levels.

Independent Management Consultant at Medivise Consulting

May 2016 - Present (7 months)

NHS Framework Lead (August 2016 - Present):

Successfully tendered for national NHS framework agreement in Skincare & Surface Disinfection on behalf of client Byotrol PLC. Moving to Phase 2, responsibilities include management of cross-disciplinary framework deliverables as well as definition and deployment of strategy.

Early Investor at Jropp UK

May 2016 - Present (7 months)

As an investor, I provide the board with my outside perspective. As part of my early remit to develop the business, I have aided in the application of grant funding, provided key contacts which have helped secure further investment as well as a seasoned board of directors.

BSc Molecular & Cellular Biology (Honours) at University of Huddersfield

September 2009 - March 2013 (3 years 7 months)

Whilst reading for a BSc (Hons) in Molecular & Cellular Biology, studies included in-depth immunology and infection, cancer biology, applied molecular genetics and structural & functional genomics. Study also included cell biology, evolutionary genomics, epigenetics and biochemistry.

Honorary Research Technician at University of Leeds

September 2011 - October 2012 (1 year 2 months)

The Leeds Institute for Genetics, Health and Therapeutics (now LICAMM) focuses on laboratory, clinical and applied biomedical research. I worked in Reproduction & Early Development where I was trained as a

research technician. I contributed to a range of published research projects, laboratory management and the wider agenda; showing a particular strength in the procurement roles.

Sales Assistant & Cashier at Asda

March 2009 - September 2010 (1 year 7 months)

Worked as a sales assistant and cashier at a large branch. Customer-facing role and sales coordination in a variety of environments.

Assistant to Managing Director at Haycock & Todd Land Surveying

May 2009 - September 2009 (5 months)

Worked as junior land surveyor and office manager. Acted as administrative assistant to the Managing Director. I was trained within the office as well as in the field, dealing with client-facing transactions on a daily basis.

Sales Assistant at Sports Direct Int.

April 2008 - January 2009 (10 months)

Worked as a sales assistant and team leader at the Cortonwood branch of Sports Direct. Duties included back-office administration as well as dealing with client-facing transactions.

Office Assistant at Mott MacDonald

June 2006 - September 2006 (4 months)

At Mott MacDonald I was trained as an office and administration assistant; duties included taking agendas, making phone calls and dealing with internal organisation.

Tea Boy at Imperial Cafe

August 1998 - February 1999 (7 months)

General waiting and table cleaning duties around the business estate - my first ever job!

Skills & Expertise

Business Management

New Business Development

Infrastructure Projects

Negotiation

Pharmaceuticals

Venture Capital

Investment Strategies

Medicinal Chemistry

SDS-PAGE

Histology

Agarose Gel Electrophoresis

Molecular Biology

Research Commercialisation

PPP projects
Cell Biology
Solar Cells
Strategic Planning
Project Planning
Project Management
Investment Portfolio
Investments
Intellectual Property
AIM
Project Engineering
Concept Generation
Product Development
Business Development
Osmometer
Osmolality
HPLC
Autoclave
Asset Management
Asset Allocation
Embryology
real-time PCR
Automated Processes
Long Distance Running
Cycling
Process Automation
MHRA
Competency Management
Management
Research
Pharmaceutical Industry
Strategy
Small Business
Funding
International Business
Entrepreneurship
Angel Investing

Volunteer Experience

Judge & Mentor at 'I Know I Can' Big Business Challenge at Barnsley Council

November 2013 - Present

Acting as a judge at the big business challenge; candidates from several regional schools enter with business ideas and are awarded start-up capital to start and run their business for several months. The winners will be

groups who achieve the most accolades such as 'Best Marketing'. Geared to higher the aspirations of young people.

Honorary Science & Engineering Ambassador at STEMNET

July 2007 - Present

Working with Sheffield Hallam University, Judged the Yorkshire and Humberside regional finals of the Young Engineer of Britain awards.

Fundraising Coordinator at Macmillan Cancer Support

June 2012 - Present

Participating in fundraising events as well as organising events for various Macmillan causes. Raising money for charity as well as donating and mobilising payroll giving.

Corporate Donations to Children's Wards at Leeds Teaching Hospitals NHS Trust

December 2014 - Present

<https://www.youtube.com/watch?v=4LDjffDyng8>

Fundraising & Donations at Cancer Research UK

May 2011 - Present

Actively donates on a regular basis to Cancer Research UK as well as organising internal fundraising events to generate revenue for the charity. Very passionate about the charity and always looks for newer, more innovative ways to raise cash and awareness.

Fundraising Coordinator at Kidney Research UK

January 2013 - Present

Organising fundraising events and charity auctions to help raise cash for Kidney Research UK. Very passionate about the charity having had a long-term illness in childhood related to kidney and renal function.

Honors and Awards

Young Entrepreneur of the Year Finalist

Federation of Small Businesses & RBS

March 2014

The Federation of Small Businesses (FSB), WorldPay UK Business Awards celebrate the people that make the leap, that follow their passion, and take business into their own hands. The awards are part of Celebrating Business Britain: a programme to help businesses like yours get the recognition they deserve, and to inspire business owners nationwide.

Education

The University of Huddersfield

BSc (Honours) Molecular & Cellular Biology, Biochemistry & Pharmacology, 2009 - 2013

Activities and Societies: Drug mechanics, human biology with pathology and disease, immunology and infection, experimental and practical laboratory techniques and methodology.

Projects

CAD Development for the Modelling of Cell Population Dynamics

December 2011 to June 2012

Members:Nathan Winch

Worked on developing computer software to help with image analysis in various cell populations to determine population dynamics and growth.

UK Market Consultation and Market Penetration Strategies

May 2010 to Present

Members:Nathan Winch

Worked to introduce an Israeli company working in telecommunications sectors for mobile payment systems into the United Kingdom. Worked to develop systems and procedures and implement appropriate risk management protocols.

Molecular Immunotherapeutic Enhancement Technologies

August 2012 to Present

Members:Nathan Winch

Working collaboratively on immunological response enhancement; to help patients with pathogenic disease overcome their illness in a shorter period. Sub-projects include therapeutic devices for neglected diseases and emerging markets.

Consumer Healthcare: Point-of-Care Hygiene Enhancement Range

August 2012 to Present

Members:Nathan Winch, Harry Doodson

Working alongside the Business Development Manager to introduce new medical and clinical hygiene products into the NHS and private retail to improve quality of life after-care and hospital environments.

New Investment Initiative & Executive Recruitment

July 2012 to Present

Members:Nathan Winch, Harry Doodson

Working with new investors to adapt the company and expand into new, emerging markets with product launches. Aiming for sustainable growth and corporate development.

Expression & Purification of Borrelial Superoxide Dismutase A from transformed Escherichia coli rosetta cells (ready for crystallisation)

November 2012 to May 2013

Members:Nathan Winch

Transformation and expression from E. coli of Borrelial anti-oxidant enzyme Superoxide dismutase in order to perform x-ray crystallography for internal performance and activity studies and possible drug target technologies.

Courses

BSc Molecular & Cellular Biology (Honours)

University of Huddersfield

BSc Molecular & Cellular Biology (Honours) Degree

MedSim Medical Course

Office Assistant

Mott MacDonald

ECDL Computer Course

Judge at the Young Scientist & Engineer of Britain

Awards

Independent Coursework

Level 2 Adult Literacy & Numeracy

Languages

French

(Limited working proficiency)

English

(Native or bilingual proficiency)

Organizations

Royal Society of Biology

Associate Member of the Royal Society of Biology

January 2013 to Present

Registered professional biological scientist as Associate Member of the Royal Society of Biology operating in the field of molecular & cellular biology, commercially.

Interests

Property, Business, New Ideas, Offshore Equities, Hiking, Gym, New Technologies, Biking

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[Contact Nathan on LinkedIn](#)